American expediting

We Are Ready: Scaling Medical Device Deployment for Respiratory Therapy

The Challenge

Beyond Air required a logistics partner to support the nationwide rollout of its respiratory therapy systems—medical devices that often needed to be delivered, retrieved, or restocked on short notice.

Each shipment required:

- Secure storage of sensitive equipment at strategic forward stocking locations (FSLs)
- Fast, on-demand delivery to hospitals with strict access protocols
- Real-time coordination with clinical contacts and loading docks
- Reliable reverse logistics to return used systems for redeployment

When lives were on the line, precision and urgency weren't optional—they were essential.

Our Solution

American Expediting mobilized a custom solution to meet Beyond Air's needs:

- Devices and accessories pre-positioned at secure FSLs across the U.S.
- On-demand delivery to hospitals within 4 hours, with time-definite coordination
- Couriers trained on Beyond Air's SOPs, including dock procedures and hospital protocols
- Reverse logistics to return, restock, and redeploy used devices

The Result

- Nationwide deployment capability with <4-hour delivery from FSL to hospital
- Consistent, compliant handling of high-value respiratory systems
- Seamless coordination with hospital staff and care teams
- Scalable infrastructure to support Beyond Air's growth

Beyond Air®
The Magic of Breathing

The Impact

When hospital respiratory therapy depends on timely access to critical devices, logistics can't fall short. With American Expediting as a trusted partner, Beyond Air delivers with speed, safety, and confidence—ensuring life-changing respiratory care arrives when it's needed most.

americanexpediting.com info@amexpediting.com